



| <i>Understanding the service is critical to protecting the people you care about.</i>                 | <b>Bactronix of Louisiana</b>  | Competitor A | Competitor B |
|---|--|--------------|--------------|
| Is your service provider a disinfection company, a cleaning company, or a sanitization company?       | Bactronix of LA is a microbial control solution company that disinfects environments.  | ??           | ??           |
| Does your service provider claim to eliminate viruses, bacteria, and fungi?                           | Yes. Because we are making a pesticidal statement we are licensed by the Louisiana Department of Agriculture and Forestry (LDAF) as an antimicrobial pest control company (#178758).                 | ??           | ??           |
| Does the service provider maintain liability insurance coverage?                                      | Yes  | ??           | ??           |
| Do you know the EPA toxicity rating of the disinfectant being used?                                   | Yes. Safety Data sheets are available for BactroKill and BactroBlock. BactroKill+ maintains the lowest toxicity rating issued by the EPA.  | ??           | ??           |
| Is the disinfectant used EPA registered and hospital grade?   | Yes. If the product is EPA registered the applicator must also be licensed in LA by the LDAF. Both BactroKill+ and BactroBlock are EPA registered.   | ??           | ??           |
| Is the disinfectant used on the EPA N-List to be used against SARS-CoV-2 (COVID-19)?                  | Yes  | ??           | ??           |
| Does the disinfectant work through the biofilm layer?   | Yes. Biofilm is a slime layer that protects the bacteria colony. Many products are effective in the lab but do not cut through the biofilm layer.  | ??           | ??           |
| Does the disinfectant physically kill microbes, or does it poison the microbe?                        | BactroKill+ and BactroBlock physically kill bacteria and virus. Micro-organisms cannot become resistant to a physical kill mode of action. No "super bugs".  | ??           | ??           |
| Does the service have residual surface protection?  | Yes. <b>BactroBlock</b> establishes an environmentally responsible, antimicrobial protection layer. It provides residual efficacy that inhibits the growth of bacteria for extended periods of time. | ??           | ??           |
| Will the products be applied electrostatically and are they formulated for electrostatic application? | Electrostatic application coverage is far superior to gravity-based methods such as fogging or pressure spraying. All products are formulated for electrostatic application.                         | ??           | ??           |
| How is the effectiveness of the service measured?   | Bactronix of LA performs ATP testing for microbial activity before and after treatment. A report is furnished with these results.  | ??           | ??           |